

Pricing

Cybersecurity and AI consulting. All prices in SEK, excluding VAT.

I offer three ways to work together, all based on one hourly rate. Choose a fixed price when the deliverable is clear, ongoing advisory when you need a senior sounding board over time, or an interim role when you need someone embedded in the team.

1,200 SEK/h standard hourly rate, excl. VAT

1. Fixed-scope assignment

A fixed price per deliverable. We agree on scope and deliverable up front, and you pay for the result, not for the hours. Below are examples of typical assignments; every assignment is quoted individually.

Example assignment	Typical effort	Price
Threat modelling workshop (1 system)	3–4 days	from 33,000 SEK
Business Impact Analysis, critical systems	5–8 days	from 54,000 SEK
NIS2 / CRA gap analysis	6–10 days	from 70,000 SEK
Security architecture review	8–12 days	from 90,000 SEK
Security operating model / roadmap	10–15 days	from 115,000 SEK

- Invoiced 50% at start and 50% at delivery. Larger assignments are invoiced per milestone.
- The quote states clearly what is and is not included. Changes in scope are agreed in advance and billed at the hourly rate.

2. Ongoing advisory

A monthly retainer. Reserved time each month for the people who own security or AI decisions, at a lower price than ad hoc hours.

Level	Time per month	Price per month
Advisory Light	1 day (8 h)	9,000 SEK
Advisory	2 days (16 h)	17,500 SEK
Advisory Plus	4 days (32 h)	34,000 SEK

- Minimum term 6 months, then 3 months' notice.
- Unused hours can be carried over to the following month.
- Additional hours are billed at 1,200 SEK/h.

3. Interim role

Embedded in your organisation. As security lead or project manager for the duration of an initiative.

- **1,100–1,200 SEK/h** depending on engagement level and duration.
- Typically 50–100% time for 3–12 months.
- Longer engagements and higher time commitment give a lower hourly rate.

Good to know

- All prices exclude VAT.
- Travel and expenses are agreed per assignment.
- Work is done in Swedish or English, remotely or on site.

Get in touch

Describe what you're dealing with and I'll get back to you with a proposal.

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